DMC24   **Destination Management Software for Inbound Tour Operator**

Find the perfect plan for your DMC

Compare the different variants of DMC 24 to find the best fit for your business.

All Feature List	eazyDMC24	bizDMC24	proDMC24	enterpriseDMC24
Organisation Setup				
DMC Company Setup	Yes	Yes	Yes	Yes
Bank Setup	Yes	Yes	Yes	Yes
Branch Setup	Yes	Yes	Yes	Yes
Organisational Approval Workflow	Yes	Yes	Yes	Yes
Exchange Rate Manager (Manual)	Yes	Yes	Yes	Yes
Taxation & Statutory Setup	Yes	Yes	Yes	Yes
Team & Productivity Management				
Department wise Employee Setup	Yes	Yes	Yes	Yes
Teams and Hierarchy Setup	No	No	No	Yes
Business Team Setup for Sales	2	5	5	Unlimited
Userwise Access and Rights	Yes	Yes	Yes	Yes
Performance Analysis	No	No	Yes	Yes
Work flow Management of Multiple Users	No	No	Yes	Yes
Partner & Agency Setup				
Agent General Contact Setup	Yes	Yes	Yes	Yes
Agent Credit Management	No	No	No	Yes
Markup/Commission Setup	Yes	Yes	Yes	Yes
Agent Database Excel Importer	No	Yes	Yes	Yes
B2B Partner Login	No	No	Optional	Optional
Special Market Agent Rate Setup	No	No	No	No
Market REP Setup with contacts	No	No	No	No
Market REP Retainer Setup	No	No	No	No
FIT & Adhoc Group Quote Builder				
Service wise quote builder	Manual	Yes	Yes	Yes
Multi Pax Quote Manager	Yes	Yes	Yes	Yes
Multi Market Rate Management	Yes	Yes	Yes	Yes
Multi Currency Calculations	Yes	Yes	Yes	Yes
Quotation Amendments and History management (FIT and GIT)	Yes	Yes	Yes	Yes
PDF Itinerary (Quotations) (FIT and GIT)	1	1	2	3
Digital Itineary (Quotations) (FIT and GIT)	1	1	2	3
Exchange Rate Computation (ROE)	Yes	Yes	Yes	Yes
Itinerary Design Studio				
Digital Itinerary Setup	Yes	Yes	Yes	Yes
Customisble Theme Options for Itinerary	Yes	Yes	Yes	Yes
Printable PDF Itineary Setup	Yes	Yes	Yes	Yes
Image Selection from Content Hub	Yes	Yes	Yes	Yes
Point to Point Description Setup	Yes	Yes	Yes	Yes
Itinerary Highlight Setup	Yes	Yes	Yes	Yes

Content Hub				
Prefeeded Country & City Descriptions - Destination wise	28 countries	28 countries	28 countries	28 countries
City Airport Content	28 countries	28 countries	28 countries	28 countries
Desitnation Locations	28 countries	28 countries	28 countries	28 countries
50 Stock free Destination Images	28 countries	28 countries	28 countries	28 countries
Google Maps	Yes	Yes	Yes	Yes
Supplier Database Management				
Supplier Database Manager	Yes	Yes	Yes	Yes
Supplier Database Excel Importer	No	Yes	Yes	Yes
Contracting Module for own contracts - Hotel / Transport / Attractions / Restaurant / Driver	No	Yes	Yes	Yes
Guide Management	No	Yes	Yes	Yes
Offer Management Module	No	No	Yes	Yes
Multi-Season Pricing	No	Yes	Yes	Yes
Hotel Allocation and Inventory Management	No	No	Yes	Yes
Blackout rate periods & Stop Sales	No	No	Yes	Yes
Multi-Currency Capability for Contracting	No	Yes	Yes	Yes
Driver Database	No	No	Yes	Yes
Fleet Management	No	No	Yes	Yes
Airline Contracts	No	Yes	Yes	Yes
Package Creation				
FIT Package Creation for General Market	Yes	Yes	Yes	Yes
FIT Package Creation for Agents	No	Yes	Yes	Yes
Series Departure Package Creation for General Market	No	No	No	No
Series Departure Package Creation for Agents	No	No	No	No
Lead Manager				
Enquiry Management	Yes	Yes	Yes	Yes
Followup Management	Yes	Yes	Yes	Yes
Sales Conversion Analytics	Yes	Yes	Yes	Yes
Funnel Management	Yes	Yes	Yes	Yes
CRM Module				
Customer Database Management	Yes	Yes	Yes	Yes
Customer & Agent Profiling	Yes	Yes	Yes	Yes
Followup & Funnel Management	No	Yes	Yes	Yes
Customer Activity Analysis	Yes	Yes	Yes	Yes
Sales & Booking Analytics	Yes	Yes	Yes	Yes
Booking Management				
Booking Management and Invoicing (FIT)	Yes	Yes	Yes	Yes
Booking Management and Invoicing (Adhoc Groups)	Yes	Yes	Yes	Yes
Booking Management and Invoicing (Series Departures)	No	No	No	No
Offline Booking (Hotels, Flights, Transfers, Tours and Activities)	No	No	No	Yes
Booking Cancellations Management	Yes	Yes	Yes	Yes
Booking Amendments Management	Yes	Yes	Yes	Yes
Refunds & Reissue Management	No	No	No	Yes
Reservations				
Reservations Module (Supplier Vouchers and Confirmation Process)	Yes	Yes	Yes	Yes

Customer Voucher with Itinerary	No	Yes	Yes	Yes
Auto Reconfirmations with Hotels	No	No	Yes	Yes
Rooming List Management (Adhoc Group)	No	No	Yes	Yes
Pre-Payment request to finance	No	No	Yes	Yes
Travel Diary	Yes	Yes	Yes	Yes
Re-Negotiation Module with Suppliers	No	No	No	Yes
Operations Module (Transport Management)				
Transport Management (Driver, Rep and Guide Assignments)	No	No	Yes	Yes
Vehicle Assignment	No	No	Yes	Yes
Daily Allocation Management	No	No	Yes	Yes
Daily Movement Chart	No	No	Yes	Yes
Vehicle and Driver Utilization Management	No	No	No	Yes
Tour Advance Management	No	No	Yes	Yes
Pre & Post Tour Expenses	No	No	Yes	Yes
Imprest Management (Driver / Guide)	No	No	Yes	Yes
Vehicle Health Report	No	No	No	Yes
Vehicle Maintenance Module (Basic)	No	No	No	Yes
Driver Leave Management (Basic)	No	No	No	No
Driver Mobile APP (Hybrid)	No	No	No	No
Invoicing				
Proforma Invoice	Yes	Yes	Yes	Yes
Deposit Invoice	No	Yes	Yes	Yes
Tax Invoice (Sales Invoice)	No	Yes	Yes	Yes
Accounting Module				
Accounts Receivable Management	No	No	No	Yes
Accounts Payable Management	No	No	No	Yes
Credit / Debit Notes	No	No	No	Yes
Supplier Invoices & Payments (Quick Loading)	No	No	No	Yes
File Cost - PnL	No	No	No	Yes
Monthly Gross Profit Statements	No	No	No	Yes
Payment Tracking and Reminder Service	No	No	No	Yes
Pre Payments & Outstanding Management	No	No	No	Yes
Email Reminders	No	No	No	Yes
Analytics & MIS				
Lead analysis - Employees wise, Markets wise, Business groups Wise	Yes	Yes	Yes	Yes
Sales Reports	Yes	Yes	Yes	Yes
Booking Reports	Yes	Yes	Yes	Yes
Reservation Reports	Yes	Yes	Yes	Yes
Debtors & Creditors reports and more..	No	No	No	Yes
User wise and Department wise Dashboards	Yes	Yes	Yes	Yes
Add Ons				
Integrated Google Maps for Itinerary Mapping	1000 views free	1000 views free	1000 views free	1000 views free
Gmail Account for Outbound Emails	Yes	Yes	Yes	Yes
Outlook Account for Outbound Emails	Yes	Yes	Yes	Yes
Extensions				
Additional DMC (per DMC)	Optional	Optional	Optional	Optional
Additional Branch	Optional	Optional	Optional	Optional
Additional User	Optional	Optional	Optional	Optional
Visa Module Mid-office	No	No	No	Optional

Series Departure Module	No	No	No	Optional
Multi-Lingual Itinerary (launcing shortly French, German, Spanish, Italian)	Optional	Optional	Optional	Optional
Hotel Extranet Module (for 50 hotels)	No	No	Optional	Optional
3rd Party XML API (GDS, LCC, Bedbanks etc)	No	No	Optional	Optional
Point of Sales				
B2B Booking Portal (Hotel, Transfer, Activity and Packages) on contract	No	No	Optional	Optional
B2C Booking Portal (Hotel, Transfer, Activity and Packages) on contract	No	No	Optional	Optional
Local Sales Module (Activities and Transfers)	No	No	Optional	Optional
Destination Website	Optional	Optional	Optional	Optional
Dynamic Packaging (coming Shortly)	No	No	Optional	Optional
Accounting Integration (Live) per company				
Tally, Quick Books, Zohobooks	Optional	Optional	Optional	Optional
SAGE CRM Line 300	Optional	Optional	Optional	Optional
Upgrade and Customizations				
Customizations	No	No	Chargeable	Chargeable
Free Upates	Yes	Yes	Yes	Yes
Paid Upgrades	Yes	Yes	Yes	Yes

ETOS DMC24 Features

Company Setup
Easily setup company details, bank and branch setup, manage employees and teams, set up your taxes and more. With ETOSDMC it is easy and fast for tour operators to setup basic company details in the software.

Partner (Agent Setup)
Easily setup partner agent tour operator database along with contact setup. Categorise agents as per cash and credit agents. Manage credit and risk of each credit agent along with setup of billing and payment cycle.

Supplier and Contract Setup
Import Suppliers via excel uploads or manually enter supplier information. Manage dynamic contracts for accommodations, enter complex hotel offers, manage hotel inventory and manage contracts for transport, activity entrances and day tours, restaurants, guides and more...

Package Setup
Setup ready packages for FIT's and Series / Back-to-back departures with dynamic pricing, tour inclusion and exclusion. Use ready packages for quotations and publish packages to B2C and B2B booking platforms. Receive bookings or inquiries from B2B and B2C booking platforms.

CRM and Inquiry Management
Centralise all inquiries by direct clients or B2B partners. Access rich profiles of customers and partners. Receive and track inquiries from the web, email or phone and automate assignment and follow up. Manage inquiry funnel and follow ups, won / lost inquiries and transfer inquiry management. Inquiry for FIT, GIT, Series, Hotel, Transfer and Activity.

Costing and Quotation Management
Create costing within the system in 8 to 10 mins and eliminate use of excel spreadsheets. Send beautifully designed tour quotations to client in digital and PDF format. Integrated outgoing emails which allow pre-formatted with PDF itinerary attachments and link to attractive digital itinerary. Quotation for FIT, adhoc-groups, hotel, transfers, tours and activities with multiple amendments.

Digital and PDF Itinerary
Send attractive and engaging PDF and digital itinerary with an option to select themes and colours. Select hero image, view itinerary brief, day plan, integrated map, hotel images, city description and images and country description.

Sales and Bookings
Book tours and services, manage amendments and cancellations, create rooming, manage supplements and create deposit and tax invoices. End-toEnd and centralised booking management from mid office, B2B and B2C booking platform. Unique booking file number for each booking to easily track movements of each booking.

Reservation Management
Automated reservations to manage availability, supplier voucher with service details, rates and payment terms for individual tour services. Manage allotments and pre-payments to suppliers. Create guest vouchers and final customer itinerary. Track arrivals and departures and manage rooming for each booking. Automated reconfirmations before 7 days of guest arrivals.

Operations (Transport allocation and management)
Manage transfers and transport management for private and Seat-in-Coach (SIC) services and allocate vehicles, drivers, guides and airport Rep's for each service. Review utilisation reports and manage u-turns, last minute cancellations and vehicle break down. Create an arrival Airport Rep list and duty slip for drivers and tour guides.

Accounts and Finance Module
Create deposit invoice and tax invoice for customers, track receivables, create payment receipts and track payments and send auto reminder. Track supplier bills, manage supplier prepayments, create payment vouchers. Set o ffmanagement for multiple bookings and create credit / debit notes. System auto creates profit and loss statements, sales and outstanding statements. Integrates with major 3rd party accounting software with seamless integration or via a file upload.

Dynamic Dashboards, Alerts and Reports
Intuitive dashboards for sales, contracting, reservations, operations and accounts with statistical and graphical representation. Drill down reports and key system reminders and alerts allow tour operators to compare statistical year-on-year and year-to-date performance.

Destination Setup
System allows set up inbound destinations with country and destination content and images. Create your own image gallery to use the images in itineraries.

Upgrades / Customisations
Free upgrades are provided for all ETOSDMC variants at regular intervals. Upgrades includes bug fixing, process improvements and new features. We provide customisation services to tailor make your requirements available for proDMC and bespokeDMC variants.

Support
24/7 support via Skype, email and phone allows our customers to be constantly in close contact with our account manager. Support includes severity matrix that allows our support team to provide L1 and L2 support. Server support and uptime is well supported by our infrastructure team.

Point of Sale

B2C Booking Platform	B2B Booking Platform	CMS Destination Website
We create powerful and customer focused booking engines for your online travel agency with a very customised UI to provide you a 360 degree online presence. Our destination travel booking portal provides online search and book functionality with hotel, days tours and attraction, transfer and package module to enable global B2C consumers to search and book online and blend it with destination information.	Extend your travel service booking engine to travel agents and tour operators with our most user friendly B2B travel booking engine. Manage credit and cash agents with our advanced features of B2B booking engines such as hotels, tours, attractions, packages, day use hotels and visas that allow you to upload your contracted rates and also integrates 3rd party suppliers. Options to adjust pricing and markup in real time with an integrated business rules manager.	Create a comprehensive destination website which will allow destination management and inbound tour operators to provide complete content on destination with our inbuild content management solution and show case products and services they specialise in. A completely SEO friendly and responsive website which can enable you to have higher ranking in search engines. We do a unique design for your destination website and make a completely out-of-box website for your DMC.